



## **PRESS RELEASE**

August 4, 2021

### **Encore Wire Announces New Manufacturers Representative for W. Missouri/Kansas**

McKinney, TX – Encore Wire Corporation (NASDAQ Global Select: Wire) announced today the addition of Convergence Group as its new manufacturers representative for the Western Missouri and Kansas territory. Effective September 1, 2021, Convergence will succeed C&O Electrical Sales. C&O will continue to represent Encore Wire until August 31, 2021.

Convergence Group was formed in 2016 with products and services encompassing the supply, lighting, control and AV Channels. They strive to work with their distribution partners to bring the value-added approach of selling to contractors, specifiers, and end users in the market. Daniel L. Jones, Chairman, President and Chief Executive Officer of Encore Wire Corporation, said, “As the industry continues to evolve, we remain committed to strengthening our team and providing value to our partners. We believe there is opportunity for growth in the W. Missouri/Kansas market and we're excited to add the talent and experience of the Convergence Group to our portfolio of high-performing representative agencies.”

Encore Wire Corporation is a leading manufacturer of a broad range of electrical building wire for interior wiring in commercial and industrial buildings, homes, apartments, and manufactured housing. The Company is focused on maintaining a high level of customer service with low-cost production and the addition of new products that complement its current product line.

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